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Date: November 15, 2019

To: Our Valued Customers

Re: Price Increase Announcement – 10% Effective January 6, 2020

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Due to the successive increases in steel cost, Marino\WARE will raise prices 10% on all products, effective January 6, 2020.

Marino\WARE will honor all quotations activated in accordance with the “Quote Policy,” which went into effect on January 21, 2019, and can be found on our website, [www.marinoware.com](http://www.marinoware.com).

We urge you to review any open job commitments with your customers and your Marino\WARE sales representative.

Thank you for your continued support!

Marino\WARE

◆ NEW JERSEY FACILITY

400 Metuchen Road  
South Plainfield, NJ 07080  
(800) 627-4661  
(908) 757-9000  
(908) 412-1442 FAX

◆ GEORGIA FACILITY

777 Greenbelt Parkway  
Griffin, GA 30223  
(800) 504-8199  
(678) 688-1312  
(678) 688-1379 FAX

◆ INDIANA FACILITY

4245 Railroad Avenue  
East Chicago, IN 46312  
(866) 636-6002  
(219) 378-7100  
(219) 378-7106 FAX

◆ NEW YORK SALES OFFICE

51 John Street, Ste. 1  
Babylon, NY 11702  
(800) 627-4667  
(631) 691-2200  
(631) 691-1492 FAX

◆ ENGINEERING OFFICE

100 Hendrick Drive, Suite 200  
McDonough, GA 30253  
(866) 545-1545  
(678) 688-7780  
(770) 507-2605 FAX