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To:

All Distributors

April 2, 2018

Re:

**Price Changes** 

We have recently received notifications from several vendors, due to market conditions (tariffs, shortage of raw materials, environmental concerns, etc.) that price increases are being instituted.

Paslode:

Paper Tape & Plastic Strip Nails 3%

Effective April 16th

18 & 16 Gauge Brads & Finish Nails 4%

16 Gauge Staples 4%

Cap Staples 4%

Fuel & Nail Packs 2.5% Tetra Grip Flooring Nails 5%

HDG and Positive Placement Nails – no increase

Hitachi:

Effective April 16th, tools approx. 3%, fasteners 5-7%

Easy Track:

Effective March 1<sup>st</sup>, 5% on most items, some have higher increases

ITW Brands:

Effective April 1st, between 3.5 to 10.4%

(does not include GRK products)

Mid Continent:

5% Teco Hanger Nails, 10% Wire Coil & Plastic Strip,

**Effective April 16th** 

This has been an unpreceded period of price changes. Over the past 24 months, we have received price changes from all vendors. Primesource just announced that they will be passing along anticipated price increases for all of their imported products, effective April 2018. Simpson Strongtie also has announced a March 1<sup>st</sup> price increase.

We appreciate your business, and we will continue to work to continually earn your support. As more information becomes available, we will do our best to communicate to you. Please speak with your Closure Systems rep., with any questions or concerns.

Regards,

Paul Ehrlich
Paul Ehrlich, VP