



December 19, 2018

To Our Customers,

Effective Monday, February 4, 2019, USG will increase prices on the following products:

- All Commercial and Retail ceiling panels will increase as follows:
  - Fiberglass panels – 15%
  - All other panels – 8%
- All Commercial and Retail suspension systems will increase 6%. (including drywall suspension systems)
- Specialty products (excluding USG Ceilings Plus products) will increase as follows:
  - 20 – 25%: Billo, Mirrored Ceilings & Transluents
  - 5 – 7%: All other USG Specialty Products

Grid shipments will be managed as necessary to ensure an equitable distribution. Your USG sales representative will contact you to discuss our escalation guidelines. As always, we appreciate your business, and look forward to our continued partnership.

Sincerely,

A handwritten signature in black ink that reads "Matt Byrne". The signature is written in a cursive, flowing style.

Matt Byrne  
Senior V.P. Sales, North America  
USG

**COVERAGE AREA:** All United States