



March 16, 2018

To Our Customers,

Effective Monday, April 23, 2018, USG will increase prices on the following products:

- All Commercial and Retail Suspension systems will increase 11%. (including Drywall Suspension Systems)
- Specialty products will increase as follows:
 - 7% on all Compäso™
 - 5% on Celebration™, Curvatura™, Geometrix™, Libretto™, Panz™ and Paraline™

Grid shipments prior to the increase will be managed to ensure an equitable distribution. Your USG sales representative will contact you to discuss our escalation guidelines. As always, we appreciate your business, and look forward to our continued partnership.

Sincerely,

A handwritten signature in black ink that reads "Matt Byrne". The signature is fluid and cursive, with the first and last names clearly legible.

Matt Byrne
Senior V.P. Sales, North America
USG

COVERAGE AREA: All United States