



QUALITY AND SERVICE COUNT.

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Date: March 8, 2010

To: Our Valued Customers

Re: Price Increase Announcement of 10% Effective April 1, 2010

The domestic steel mills are selling out, and lead times are becoming extended. World-wide raw material contracts point to drastically higher costs in 2010, which will translate into a steep rise in the cost of steel. Therefore, MarinoWARE will raise prices 10% on all products effective April 1, 2010. It is quite likely that another increase will be necessary in May.

MarinoWARE will honor all quotations which have been activated in accordance to the "quote activation policy".\* Any quote which has not been activated within 90 days will be void. At this time we strongly urge customers to review open quotes.

If you have any questions, please contact your MarinoWARE sales representative.

Sincerely,

MarinoWARE

Gerry Compton
Regional Sales Manger,
NE, Central

Bill Mayne
VP Sales, SE &
S Central

Mike Fenbert
VP Sales, Midwest

Gary Hymel
Regional Sales
Manager South

\* Activation is defined as shipment of the first full truck load (40,000 lbs or more) of cut-to-size product from field measurements for the specific job referenced on the quotation. Stock orders cannot be substituted for job material to secure any job.

Table with 6 columns: NEW JERSEY FACILITY, GEORGIA FACILITY, INDIANA FACILITY, TEXAS FACILITY, NEW YORK SALES OFFICE, ENGINEERING OFFICE. Each column lists address, phone, and fax numbers.