



September 12, 2008

To: Thermafiber Insulation Customers

re: Price Increases

Effective with shipments on or after December 1, 2008, selling prices for Thermafiber® commercial and industrial insulation products will increase according to the following schedule.

| <u>Thermafiber Commercial Insulation Products</u> | <u>Increase</u> |
|---|-----------------|
| Sound Attenuation Fire Blankets | +9% |
| FS-15 & FS-25 Blankets | +9% |
| FireSpan® Insulations | +9% |
| Safing & Safing Clips | +9% |
| Smoke Seal Compound | +9% |
| USG Firecode® Compound | +9% |
| SoundZero® Acoustical Blanket | +9% |
| <u>Thermafiber Industrial Insulation Products</u> | |
| Industrial Felts | +9% |
| Industrial Board and Blanket | +9% |
| Metal Mesh Blankets and Filler | +9% |
| Coast Guard Approved Felts | +9% |
| Industrial Granulated, FRF, Spray & Packing Wools | +12% |

We are continuing to experience unprecedented energy related and raw material price increases that are rising at a rate in excess of our ability to offset them through efficiency improvements.

Your Thermafiber Sales Representative will provide you with a new net price sheet for those items you historically purchase. Should you have questions, please feel free to contact us by calling our Customer Service Center toll-free at (888)834-2371.

We appreciate your continued support of Thermafiber Insulation Products.

Sincerely,

Michael J. Williams
Executive Vice President