

Date: July 2, 2021  
Sales Bulletin: 2021-51DDC

**ARMSTRONG CEILINGS SOLUTIONS TO INCREASE PRICE OF  
MINERAL FIBER AND FIBERGLASS CEILING PANELS**

Geographic Coverage: US, Canada, and Latin America – Commercial Distributors, Contractors and Retail

LANCASTER, PA – Effective Monday, August 16, 2021, Armstrong Ceiling Solutions will:

- Initiate an 11% price increase on all mineral fiber and fiberglass ceiling panels

These actions reflect increased raw material and operating costs.

For longer-term future quotes, we suggest the following pricing for 2022:

- An additional increase of 5% for quotes on or after February 7, 2022
- Another additional increase of 5% for quotes on or after August 1, 2022

This Pricing Bulletin and the above guidance are based on currently available information and reflect conditions at this time. Consistent with past practices, we will provide updated pricing information in the form of list pricing, bulletins or other notifications, as appropriate, as additional information becomes available. As always, you remain free to quote, price and contract at whatever pricing you may choose in your discretion. Please always feel free to contact your local area manager with any questions or requests for assistance.

As always, we appreciate and thank you for your business.

Charlie Chiappone  
SVP, Ceiling & Wall Solutions